



**LEADERSHIP: ESSENTIAL SKILLS TO MOTIVATE AND INFLUENCE PEOPLE AROUND YOU (PAPERBACK)**

Createspace Independent Publishing Platform, United States, 2016. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Use these powerful techniques to improve and enhance your leadership skills immediately! This book contains proven steps and strategies on how to awaken, utilize, and maximize the natural leadership potential that you possess. Leadership opportunities are not just confined in the workplace. Each day, in common life situations, a couple of leadership opportunities actually present themselves to you. To be a leader is to be responsible for your domain, whether that is the office, your team, your business, your field of study, your home, or your neighborhood. Contrary to what most people believe, leadership doesn't come from a position, a title, or even a crown. It is not who you are that makes you a leader. It's what you do, and more importantly, it's how you do it. Each time you make a decision about your life, you practice leadership. You actually become a leader each time you influence someone towards a certain path. Through this book, you will learn the true definition of leadership, the common misconceptions, and the most valuable qualities of a true leader. The ancient model of command and control leadership is growing less and less applicable in modern work environments. The current trend is knocking down organizational structure. It's a great thing that people are starting to look for more than just a satisfactory job. Smart individuals are searching for careers that enable them to become more actively involved in decision-making. Whether you're a business owner, a manager, or an employee aspiring for a leadership role, this book will teach you strategies on how to motivate others, to increase your level of influence, and to nurture your innate leadership...



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